

2017-18 Income/Expense

Category	2017 Budget	2017 Actuals	2018 Budget
INCOME			
Uncategorized			
Fundraising			
Guest Fees	4,000	2,652	2,500
Membership Dues	150,000	147,587	160,000
Other Income (Business)		0	
Snack Bar Income	20,000	17,588	16,500
Social Events: Ticket Sales:Derby/Ladies Social/July 4th/Tween Social/Crab Feast etc...	2,750	2,153	2,000
Swim & Dive Dues	20,800	23,290	22,500
Swim & Dive Sponsors		4,400	4,400
Swim & Dive Fundraising: Net i.e. Auction/Picnic etc...	2,400	2,400	2,000
Swim & Dive Fundraising Profits:Food Trucks	800	896	900
Swim & Dive Fundraising Profits:Spirit Wear	500	969	1,000
Swim & Dive Fundraising Profits: SwimCaps/Relay other	270	1,052	1,000
TOTAL INCOME	201,520	202,987	212,800
EXPENSES			
Accounting Services	1,500	1,500	1,500
Fees & Charges:Bank Fee		0	
Fees & Charges:Health Permit-Snack Bar		175	175
Membership Services	1,500	724	540
Merchant Accounts	940	230	300
Merchant Account:Credit Card Processing Fee		3,556	3,600
TOTAL Merchant Fees & Charges	3,940	6,185	6,115
Office Expenses (Business)	250	111	100
Postage and Delivery (Business)	50	88	100
TOTAL Backoffice Expenses	300	199	200
Marketing : 20855 Zip Code			1,850
Social Events Expense: Derby/Ladies Social/July 4th/Tween Social/Crab Feast etc...	6,000	4,305	3,000
Water Fitness		525	600
Landscaping	9,970	9,171	8,500
Equipment	1,500	5,946	3,300
Maintenance	4,750	440	581
Snack Bar	11,300	10,077	11,000
Management Contract	88,000	88,907	88,500
TOTAL Pool G&A	121,520	119,371	117,331
Swim Dive Labor & Mgmt Expense	29,777	32,767	32,000
TOTAL Swim/Dive Team	29,777	32,767	32,000
Renovation Loan	20,000	19,260	19,260
TOTAL Loans	20,000	19,260	19,260
Insurance (Business):Directors and Officers Insurance	1,000	944	944
Insurance (Business):Liability	3,250	3,399	3,400
Insurance (Business):Property Insurance	3,250	3,264	3,300
TOTAL Insurance (Business)	7,500	7,607	7,644
Taxes (Business):Licenses (Business)	360	363	370
Utilities (Business):Electric	7,000	6,900	7,000
Utilities (Business):Propane	500	103	600
Utilities (Business):Telephone/Internet	1,500	1,184	1,000
Utilities (Business):Trash	600	480	480
Utilities (Business):Water	5,500	7,259	8,000
TOTAL Utilities (Business)	15,460	16,289	17,450
Tax:Fed	0	0	0
Tax:Property Tax	2,700	4,430	4,500
Tax:State	300	278	300
TOTAL Tax	3,000	4,708	4,800
TOTAL EXPENSES	201,497	206,387	204,800
Net Operating Income	23	(3,399)	8,000

Capital Improvement Plan

Pool White Coat	\$	40,000
Parking Lot Repavement	\$	35,000
New Fencing Along Shady Grove	\$	10,000
New Shade Cover for Baby Pool	\$	3,000
Chairs and Umbrellas	\$	3,000